# YOUR UNIQUE RESULTS REPORT

Here's Your #1 Productivity Blind Spot



See what these results mean inside...

#### **Congratulations and Thank You!**

Thank you for taking the time to take the "What's Your #1 Productivity Blind Spot" Quiz.

#### And Congratulations!

With this information, you're on your way to increasing your workday efficiency and productivity so you can gain more time back in your workday, get more accomplished faster and easier, and enjoy more stress-free time at home.

Hi, I'm Leslie Shreve, Workload Management and Productivity Expert; the Founder and CEO of Productive Day®; and the creator of this assessment.

For almost 20 years, I've worked with hundreds of C-level leaders, business owners, and professionals to help them increase their efficiency and productivity, and what I noticed was that there were 4 main Productivity Blind Spots that were getting in the way of their achievement and stopping them from reaching their potential.

This led me to create this Assessment so you can get instant clarity about YOUR #1 Productivity Blind Spot, as well as how to clear it and move forward.

So let's get to your results!

-lestie Shreve

LESLIE SHREVE Workload Management and Productivity Expert Founder and CEO of Productive Day® Creator of Taskology® The Science of Getting Things Done Author of "Taskology: How to Unleash the Power of Your Most Productive Workday"





1

# Your #1 Productivity Blind Spot "DETECTIVE"



Based on the information you've shared and the little I know about you and your situation, your "#1 Productivity Blind Spot" indicates that you are most likely a "DETECTIVE."



#### Here's What That Means...

What that means is that you spend a lot of time looking for things you KNOW you have, but just can't find, such as papers, files, e-documents, to-do lists, emails, attachments and more.

While we all suffer from information overload and must locate information when we need it, the Detective spends an inordinate amount of time looking for information—physical or digital— which takes away from the time needed to accomplish tasks, answer emails and move projects forward.

This Productivity Blind Spot shows up when you feel more chaotic than calm... more cluttered than clear... when you find what you need, but it took a lot longer than it should have... or you never find what you were looking for at all.

In the latter instance, you have to spend even MORE time to acquire the information again, whether that means asking for it from another person or recreating it yourself, which puts you even farther behind in your work.

The more behind you feel, the more rushed and reactive you become, which leaves you little time to stay organized and even less time to be productive. It's a cycle that can be hard to break.



#### **Common "Detective" Mistakes and Pitfalls**

The biggest mistake you can make from having this Productivity Blind Spot is believing you know where everything is when looking for physical information and that a "Search" is the answer when looking for digital information.

Every professional must be able to find what they need when they need it in order to do their work or to provide information when requested by others, but you feel less able to do this quickly.

The more information you have to search through, the longer it takes you to find something—and you don't always find what you need, which is both aggravating and deflating.

What's worse, you feel less capable and reliable when information is requested by others and you feel their frustration when it takes took too long to find it or you don't find it at all.

And here's the thing...

The more time you lose, the less productive you become, which only decreases your progress, increases your stress, and makes it harder to reach the success you want—*and deserve!* 

To make up for lost time, you end up working longer hours to catch up or keep up—whether that's early in the morning, later in the evening or on weekends.

Not only do you miss out on maximizing time at work and the many benefits of increased productivity and progress, but you also lose personal time when working extra hours.

This leaves you with less time at home to unplug and enjoy with your spouse and your kids, or to spend on your health, hobbies, fitness, fun, sports, and more.



#### Here's What You Can Do About It

Thankfully there are some practical and achievable steps you can take to clear this Productivity Blind Spot and others that may be holding you back.

In fact, there are 4 common productivity blind spots that most professionals have.

Even though there is only one related to the DETECTIVE mindset, it's essential to "re-wire" your thinking in all 4 areas.

But first, here's one thing to understand right up front that can help you start changing your perspective about information management right away. Here it is...

#### Multiple locations for a single type of information will always let you down.

What do I mean by this? Contact information is a GREAT example.

To keep track of contact information, you might be using "Contacts" in your email system or you might use a CRM in your company—or you might be using both. On top of this, you may have a collection of business cards on your desk. You might have some contact information in your phone, but NOT your computer. And you may have a LOT of contact information stuck in the emails you've received.

There may even be MORE places to look for contact information, but as you can see, these are enough listed here tto slow you down when you want to find a person's phone number. Would you know where to look first?

Same goes for physical papers and files, digital documents, attachments, and email.

In order for you to stay on TOP of your work and keep your productivity HIGH—and your progress on high speed—you must have a cohesive approach for managing ALL of your information and all of your work in TOTAL—everything in your workday.

That means having ONE approach that connects all 4 processes—and alleviates ALL 4 Productivity Blind Spots—where the strength of each process supports the other three and makes it EASY for you to manage EVERYTHING in your workday, which will SAVE you time at the SAME time.



#### **Your Next Steps**

Now you might be wondering...

"How do you know what those 4 productivity blind spots are and, more importantly, how do you re-wire your thinking about how you're managing your work so you can be more efficient and productive during the day, and have more stress-free time at home?"

Well, this is what I do all day, every day. I've worked with hundreds of C-level leaders, executives, business owners, and professionals from more than 30 different industries for 20 years to help them be more efficient, effective and productive.

And I just so happen to have an A-Z, step-by-step, proprietary system to make it EASY to do.

And because you've taken the time to take this quiz and tell me a little about yourself and your situation, I want to give you a Free Quick Insights Report on this very topic and for this specific Blind Spot.

In this Free Quick Insights Report, I cover the two major road blocks that stop everyone from managing information information efficiently and effectively, the costs and consequences of clutter, and three guidelines to help you manage information more quickly and easily.

Plus, you'll learn the two action steps you can take to make finding information fast and easy, which means you won't have to be a "Detective" any more.

Get your copy today...

<u>Click Here to Get Your</u> <u>FREE QUICK INSIGHTS REPORT</u> <u>for the DETECTIVE Today.</u>





**Get your FREE Quick Insights Report TODAY.** Discover Why it's Hard to Find Information When You Need It and How to Find it Faster—*WITHOUT Losing More Time or Your Mind* 

In this FREE Quick Insights Report, you'll learn...

- 2 major road blocks that stop everyone from managing information efficiently and effectively.
- The costs and consequences of both physical and digital clutter (most people don't know the true cost!)
- 3 guidelines to help you manage information more quickly and easily.
- 2 action steps that will save you from ever having to look, search, or hunt for information ever again.

Get Your FREE Quick Insights Report Now

